# Pankaj Rai

Java BackEnd Developer



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## **Professional Summary**

An aspiring full-stack web developer, who is an observant and intuitive problem-solver, with a specialization in JAVA. Passionate about building user-centric products by translating user requirements into technical solutions.

#### **Professional Experience**

#### Triumph Auto Services Pvt. Ltd.,

Assistant Manager | (Sales & Marketing) 12/2017 – 05/2021 | Gurgaon, India

- Build Marketing Strategy | Sales Management | Customer Service | Technical Skills.
- Monitored all customers' accounts for updated notes & accurate sales information & managed customers' needs on a regular basis.
- Performed daily, weekly & monthly sales team performance.
- Implemented strategic sales plans designed to meet business goals for clients to provide optimal customer service.
- Developed and solicited new business from all markets.
- Fulfilled customer product orders & responded to complaints & questions.
- Developed business growth by providing valueadded services.

#### Soft Skills

Communication | Teamwork | Critical Thinking | Time Management | Leadership

# **Technical Skills**

Backend Java | Spring Boot | Hibernate | SQL | JDBC

**Frontend** JavaScript | Bootstrap | CSS3 | HTML5

## Education

**Full Stack Web Development (Full Time),** *Masai School* 04/2022 – 12/2022 | Remote, India

**Higher Secondary Education,** *Vidya Mandir School* 05/2010 – 04/2012 | Faridabad, India

# Projects

Snake Game 🛛

Github Repo (Individual) 🛛

An online snake game where you pick up food and grow.

**Tech -Stack :-** HTML | CSS | Java Script Individual projects completed within 3 days.

#### Hindustan Times Clone 🛛 Github Repo (Group) 🖄

Hindustan Times is top leading news agency in India.

**Tech -Stack :-** HTML | CSS | Java Script(ES6) | REST API

**Features :-** Landing page | Login & Signup | Footer | Carousel | Real Time News API / Date & Time

# Areas of Responsibility :-

- Built Footer Page
- Designed Realtime Date & Time

A collaborative project build by a team of 5 members within 5 days.

# Monster India Clone 🛛

Github Repo (Group) 🛛

Monster.com is a global employment website. **Tech -Stack** :- HTML | CSS | Java Script(ES6) | REST API

**Features** :- Header | Landing page | Login & Signup | Footer | Real Time Jobs API

#### Areas of Responsibility:-

- Created Header
- Integrated API
- Linked All Pages
- Developed all header pages.

A collaborative project build by a team of 5 members within 5 days.